



Capital Markets Essentials

Introductory Skills

Member price: \$395

Non-member price: \$445

OUTCOMES

- ✓ See the big picture – the context for your role
- ✓ Get to grips with financial markets jargon
- ✓ Appreciate how the key capital markets players think and how they operate
- ✓ Understand the regulatory framework and the financial calendar

PRE-REQUISITES – None

PROGRAM – 4 hours including two short breaks

The Big Picture

- Economic backdrop
- Company funding - equity and debt
- Capital raising from start-up through private equity to IPOs
- Shares and bonds – how they work

Capital Markets

- Capital markets overview
- The role of investment banks
- Understanding investor types and active vs passive management
- Overview of regulatory regime including governance
- The role of IR and financial PR

Key Financial Audiences for IR and PR

- Disclosure of material information and the financial calendar
- Portfolio managers and how they think (including activism)
- Sell-side analysts and research reports
- The importance of guidance and managing expectations
- Financial media relations
- Summary and conclusion

ONLINE COURSES FOR FOLLOW-UP

Introduction to Companies, Funding & the Capital Markets (Essentials Course)
Initial Public Offers (Specialist Short Course)

