

## **Learning Needs Analysis**

To get the most from your training, it is ideal for both the learner(s) and (if applicable) the sponsor(s) of the training to complete separate forms.

## **Learner Ouestions:**

LE	differ Questions.
1.	What financial/regulatory/capital markets/communications skills or knowledge would improve your effectiveness? Please jot down big picture things and minutiae (such as bits of jargon) – both will help us.
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2.	What specifically do you feel you need to be able to do with these skills now and in the future?
3.	What practical application can you see at work ie where do you expect to be able to apply what you have
	learnt? What would you do differently if you had more skills/knowledge?
4.	How will you know whether your training has been successful?



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Sp	Sponsor Questions:						
1.	What financial/regulatory/capital markets/communications or knowledge would improve your team's effectiveness? Please jot down big picture things and minutiae (such as bits of jargon) – both will help us.						
2.	What specifically do you feel your team needs to be able to do with these skills now and in the future?						
3.	What practical application can you see at work ie where do you expect your team to be able to apply what they have learnt? What would they do differently if they had more skills/knowledge?						
4.	How will you know whether the training has been successful?						