



## Introduction to Capital Markets, Financial PR & Investor Relations

1 Day (for dates see [www.financetalking.com](http://www.financetalking.com))

### SUMMARY

If you are just getting started in financial PR or IR or if you need to understand capital markets and audiences in order to be effective in a corporate communications role, then this course is a must. We will help you see how the capital markets big picture fits together. You'll understand how and why companies issue shares and bonds, how they are traded and how listed companies are expected to communicate.

### OUTCOMES

- See the big picture – the context for your role
- Get to grips with financial markets jargon
- Communicate with the key players – appreciating how they think and how they operate
- Understand the regulatory framework and the financial calendar

## WHAT'S INCLUDED

- Breakfast, lunch and snacks throughout the day at one of wallacespace's lovely venues
- A PDF of your course materials
- A PDF of our financial glossary
- Briefing papers, online courses and quizzes available after your course via a virtual classroom
- Access to our tutors by phone or email should you have any questions after your course

After the course, you will have access to the following online courses which will help you consolidate your knowledge:

- The Macro-Economic Backdrop
- Introduction to Companies, Funding & the Capital Markets
- Right's Issues

## WHAT YOU WILL LEARN

### The Big Picture

- Economic indicators, interest rates and exchange rates
- Indices and why they matter
- Bubbles and crashes
- Companies & Funding
- Investment game round 1

### Capital Markets

- Raising capital - bonds and shares
- Financial markets and instruments
- Understanding investors
- The role of investment banks
- Understanding sell-side analyst research notes
- Key regulations for listed companies
- Financial calendar requirements
- Investment game round 2

### Key Financial Audiences

- Fund managers and what they want
- Sell-side analysts, rating agencies, credit and other analysts
- The importance of managing expectations
- Financial media relations
- Writing financial news releases
- Investment game round 3

### Financial PR & IR

- Corporate communications - key audiences and who talks to who
- Typical reporting lines in-house
- Typical financial communications programme
- Financial communications objectives
- Investment game round 4

### Summary and Conclusion

- Investment game final prices
- Reading the FT - a tool for understanding the markets
- Where to go from here

## HOW YOU WILL LEARN

You will learn through engaging, interactive case studies from a range of sectors and practical exercises designed to simulate real life scenarios.

## COURSE FEE

£850 + VAT

